

Cost of Evergreens 2025 - Practical Buyer's Booklet for Landscaping

Plan smarter with real-world pricing: tree cost, seller markups, delivery and equipment, installation scope, and common hidden items. Use this booklet while comparing quotes or shopping in person.

2025 Price Anchors

Pine saplings 3-4 ft: about \$30 - \$50.

6-7 ft pines: about \$100 - \$300.

15 ft mature evergreens: about \$800 - \$2,500+ depending on species and form.

Eastern White Pine typically on the lower end; Japanese Black Pine on the higher end.

Size vs Value

Smaller trees cost less and establish faster, but take years to reach screening height.

10-15 ft gives instant impact, but needs pro equipment and tighter first-season care.

Many pines add roughly 1 - 2 ft per year with good care.

Where to Buy & Markups

Grower nurseries/farms: transparent pricing, pick the exact specimen, stronger warranties.

Garden centers: convenience markup about 20% - 40%.

Landscape companies: about +30% - +50% over grower price but include logistics and install.

Online stores: wider selection - verify height measurement and shipping terms.

Planting Labor & Gear

Average pro planting line item can be around \$300, but varies by size and access.

10 - 20 ft trees may need a loader or small crane and a 2 - 3 person crew.

Confirm scope: watering in, a 2 - 3 inch mulch ring, staking/guying, debris haul-away.

Hidden & Extra Costs

Site prep: stump/rock removal, soil amendments, irrigation tweaks.

Access surcharges: narrow gates, slopes, soft lawns - use protection mats.

First-season care: watering, mulch top-ups, deer protection.

Logistics & Access

Measure gates/paths, turning radius, and truck approach for a flatbed or nursery truck.
Book morning installs to reduce heat stress; strap trees against wind.
Write down who is responsible for any transit or on-site damage.

Best Timing & Deals

Dormant season (early spring or fall) improves success and often pricing.
Ask for off-peak discounts, cosmetic-grade pricing, or bundle deals for rows.
Reserve stock early in high-demand regions to avoid price spikes.

Paperwork & Warranty

Itemized quote: tree, delivery, equipment, installation, materials, warranty terms.
Written first-year care notes and a claims contact with response times.
Clear replacement policy if a tree fails within the warranty window.

Ways to Save

Mix sizes: a few large anchors plus smaller fillers to lower total cost.
Choose hardy, locally common species for your zone to reduce losses.
DIY light tasks if allowed: mulch ring and deer guards.

Sample Budgets

Scenario	Size	Per-tree	Total est.
Driveway pair	4-5 ft	\$30 - \$50	\$150 - \$350 incl. delivery/install
Privacy row (6 trees)	6-7 ft	\$100 - \$300	\$1,200 - \$2,700 incl. delivery/install
Instant screen (2 trees)	10-15 ft	\$800 - \$2,500	\$2,600 - \$6,000 with eq uipment/crew

Why this booklet matters

It turns vague ballparks into a clear, line-by-line plan. With 2025 price anchors, hidden-cost prompts, and sample budgets, you can compare offers fairly, avoid surprise fees, and pick sizes that deliver impact today and value over time.